

SHOWCASE PASSWORD SOARI				
MODULE	EDITIONS 10 AND 20 BOOKS	DATE	TIME	FEEDBACK
UNIT 1	Introduction to the Real Estate Business			
UNIT 2	Real Property and the Law			
CHAPTER 11	Massachusetts Real Estate License and Laws			
UNIT 3	Interests in Real Estate			
CHAPTER 4	Interests in Real Estate			
UNIT 4	Forms of Real Estate Ownership			
CHAPTER 5	Forms of Real Estate Ownership			
LAND DESCRI	Land Description			
CHAPTER 6	EXTRA MATERIAL			
UNIT 6	Legal Descriptions			
CHAPTER 9	Transfer of Title			
UNIT 7	Transfer of Title			
CHAPTER 10	Title Records			
CHAPTER 11	Title Records			
UNIT 8	Massachusetts Real Estate License and Laws			
CHAPTER 1	Real Estate Brokerage			
UNIT 9	Real Estate Brokerage			
UNIT 10	Real Estate Agency			
CHAPTER 1	Real Estate Brokerage			
UNIT 10	Client Representation Agreements			
CHAPTER 3	Seller and Buyer Representation Agreements			
UNIT 11	Real Estate Contracts			
CHAPTER 8	Real Estate Contracts			
UNIT 12	Real Estate Financing			
CHAPTER 12	Real Estate Financing: Principles and Practices			
CHAPTER 2	Real Estate Consumer Protection Laws			
UNIT 13	Government Involvement in Real Estate Financing			
UNIT 14	Closing the Real Estate Transaction			
UNIT 15	Real Estate Taxes and Other Liens			
CHAPTER 7	Real Estate Taxes and Other Liens			
UNIT 16	Real Estate Appraisal			
CHAPTER 14	Real Estate Appraisal			
UNIT 17	Leases			
CHAPTER 13	Leases			
UNIT 18	Fair Housing			
CHAPTER 16	Fair Housing and Ethical Practices			
UNIT 19	Property Management			
UNIT 20	Land-Use Controls and Property Development			
CHAPTER 15	Land-Use Controls and Property Development			
UNIT 21	Environmental Issues and the Real Estate Transactions			
CHAPTER 17	Environmental Issues and the Real Estate Transactions			
INVESTING IN	BONUS MATERIAL			
ZOOM	ZOOM MEETING MONDAY #531883215	ZOOM MEETING THURSDAY #85940561		
LIVE WEBINARS		Matching Units/Chapters		
MODULE 1	Property Ownership (8-10%)	U2,U4,C5		
MODULE 2	Land Use Controls and Regulation (5%)	U20,C15		
MODULE 3	Valuation and Market Analysis (7%)	U16,C14		
MODULE 4	Financing (10-8%)	U12,C12		
MODULE 5	General Principles of Agency (13-11%)(33-35)	U9,U10,C1,C3		
MODULE 6	Property Disc/Consumer Protection (6-7%)(10)	U21,C17		
MODULE 7	Contracts (17-18%)(5%)	U11,C8		
MODULE 7	Leasing and Property Management (3-5%)(10)	U17, U19, C13		
MODULE 8	Transfer of Title (8-7%)	U6,7 C8,10		
MODULE 9	Practice of Real Estate,Fair Housing (13-14%)	U1,U18,C16,		
MODULE 10	Real Estate Calculations (10-8%)	U22, math		
MODULE 11	Mass Law/Duties,Environmental, Board of Reg (15%)			
MODULE 12	CANDIDATE INFORMATION BULLETINS			
	SELF Review	U3,8,13,14,15 C2,4,6,7,9,11		
ADDITIONAL	OPTIONAL			
Bootcamp				
RISE				
CE Join	ongoing~ check schedule frequently			